ROI+

Changing the Game for Release of Patient Information

A range of options "for the Provider" not offered by any other ROI software/service company:

Offering **Providers** their best **ROI solution**

Provider Options:

In-House Processing

For Providers who want to streamline their existing ROI process and instantly recover all ROI fee dollars

- Eliminates 95% of fax, mail, CD, and overnight delivery
- Dramatically reduces number of FTEs used to process ROI requests
- Automatically creates ROI invoices based on current State ROI fee schedule
- Eliminates 99% of Requestor phone calls inquiring about request fulfillment status
- Exceeds 2013 "meaningful use" guidelines for electronic delivery of patient requests for medical records
- Provides detailed audit trail and reports to meet the most stringent HIPAA compliance requirements
- Involves no software installation or license/maintenance fees

Full-Service Outsourcing

For Providers with low volume ROI requests or who wish to eliminate the cost/effort of ROI processing

- Eliminates ROI processing costs
- Guarantees HIPAA compliance
- Frees up FTEs that currently process ROI requests to focus on patient service and core business needs
- Provides easy access to Web-based tracking reports to monitor activity throughout the fulfillment process

Facilities Management (FM)

For Providers who want to transition from Outsourcing to In-House Processing over a period of time

- Ensures ROI processing control via ROI on-site management at Provider's facility
- Guarantees significant pre-transition ROI revenue sharing for the Provider
- Gives Provider immediate ownership of ROI fee revenue stream
- Provides a streamlined process with fully trained FTEs prior to "turnkey" transition to In-House
- Allows Provider to enjoy 100% of all ROI revenue after the transition to In-House is finalized
- Unburdens the Provider from any implementation resource effort

The Provider now has the flexibility to move between options without having to change companies, software, or procedures.

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Helping Providers turn Release of Information fulfillment processing into a true profit center:

Orthopedic Clinic	**Family Medical Practice**	**Small Community Hospital**
Alabama	*Washington*	*North Carolina*
$11,385/month	*$7,327.45/month*	*$22,633.55/month*
Small County Hospital	**Family Clinic**	**Large Hospital**
Louisiana	*New Jersey*	*Tennessee*
$12,083.42/month	*$7,713.80/month*	*$166,648.66/month*

The *"real value"* of any product or service is best defined by those clients who have actual experience using the product!

~ Tom Walker, MHA, CMPE
Central Texas Heart Center

"Fulfilling requests for patient charts used to take days and even weeks to complete, and it was impossible to monitor our procedural effectiveness and compliance. Now that we use the ROI+ product, all requests are processed from our NextGen EMR system within the same day. Central Texas Heart Center has achieved a huge reduction in the costly and labor-intensive process of faxing and mailing documents to requestors while dramatically increasing ROI revenue dollars. The ROI+ activity audit log has afforded us absolute HIPAA compliance in fulfilling requests. Finally, ROI+ provides us with a ready-made solution to meeting Meaningful Use core and menu set requirements for providing electronic information to patients in a secure manner without investing in a patient portal."

~ Leigh Wieda, Program Administrator
MedCenter Work Recovery

"In the rapidly evolving digital era, ABT Medical, Inc. stepped in and simplified our busy day and has done it in a way that was all that we hoped for and so much more than we expected. ROI+ has streamlined our process of submitting medical records to insurance companies by allowing us to merely send the carrier a one-page cover sheet. This one simple sheet allows them to go online to view, print, and store the requested medical record that is, at times, 300+ pages in size! The ROI+ system has quite literally saved hours of staff time at the fax and, as an added bonus, allows us to verify when the carrier has received and viewed the requested medical records. Priceless..."

~ Robert Lowe II, RHIA, HCRM - Director of Health Information Management, Onslow Memorial Hospital

The ROI+ system has modernized and streamlined our ROI fulfillment process. The volume of inbound requestor calls has dropped significantly since we started with DIT as our outsource service company. Many of our requests can be fulfilled without scanning the paper chart because the ROI+ system used by DIT can import electronic documents (stored in the MedXpress online repository) directly into the release workflow. DIT has also been able to provide customized reporting and tracking features for our HIM department through ROI+. I appreciate the advanced release technology incorporated into ROI+ and the frequent updates of additional feature/functionality."

~ Maria Gibson, Office Administrator
Remon Fino, MD

"ROI+ has slashed the time and effort required to process incoming requests for Patient Information. ROI+ has eliminated labor, printing, mailing, and fax costs that burdened us before. ROI+ enables us to upload the requested Patient Information from our eClinicalWorks EMR system, in digital format, to the ROI+ Requestor web site. Here, Requestors can conveniently access Patient Information, but only after the Invoice has been paid. ROI+ is quick and easy to learn while exceeding all HIPAA compliance requirements. The free 30-day trial period made for an easy decision to determine if ROI+ would deliver real benefits to our practice. ROI+ is now indispensable in our practice management technology."